

PAO Strategy Approach



WORLD BANK GROUP



PAO Strategy Approach



Activities

- Review PAOs existing strategy
- Interviews/Discussions with top management, with members (Committees) and other stakeholders
- Conduct Strengths and Weaknesses Survey
- Review Financials
- Review Products and Services
- Review competition
- Conduct Workshop (s)

- Conduct workshop
- Develop Business model
- Develop Vision, Mission and Values
- Develop strategic intents
- Develop strategy map
- Develop Scorecard
- Develop roadmap of initiatives

- Develop budgets
- Assign Roles and Responsibilities
- Resourcing - Organisation Structure
- Develop Charters
- Assess risks
- Marketing and Communications

- Plan, Do, Review
- Monitor risk
- Track budgets

Deliverables

- PESTLE
- SWOT
- Top Risks Schedule
- Critical Success Factors
- Review of Financials
- Review of Products and Services
- Competitor Analysis

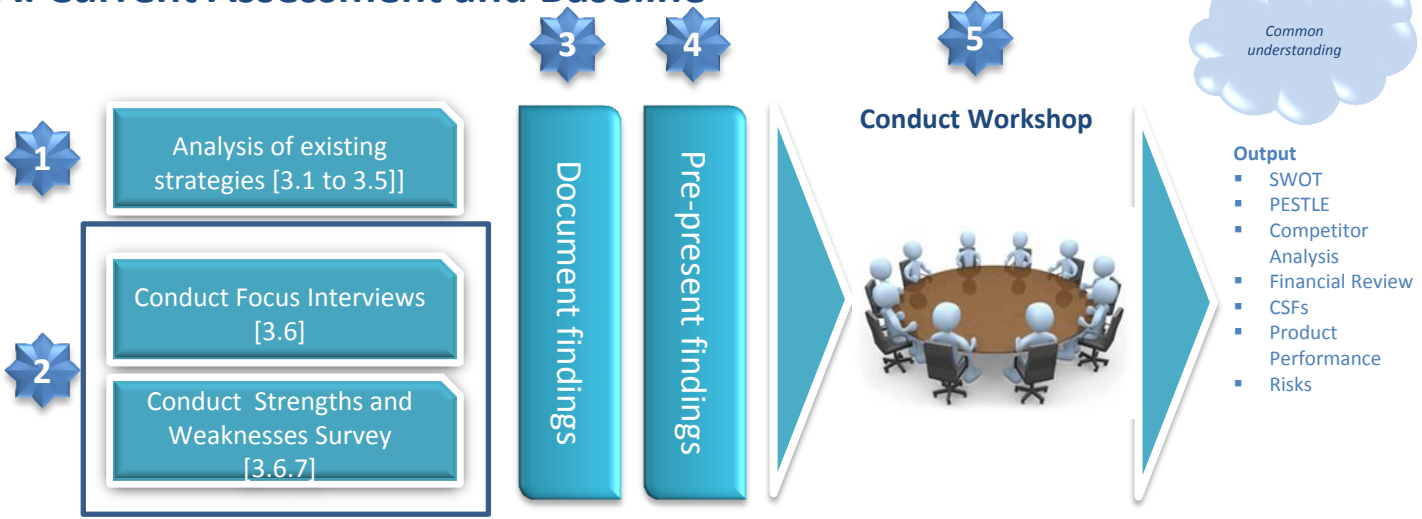
- PAO Business model
- PAO Vision, Mission, Values
- PAO Strategy Map
- PAO Scorecard
- PAO roadmap of initiatives

- Budget
- Implementation plan (Charters)
- Resource Plan
- Risk Schedule

- Update Scorecard
- Communicate to stakeholders

Roadmap to execute the toolkit

A: Current Assessment and Baseline



- Tools**
- Strategy Approach
 - Strategy Toolkit
 - Focus Interview Questionnaire
 - Strengths and Weaknesses Questionnaire
 - SWOT spreadsheet

- Tools**
- Facilitation Toolkit
 - PAO Strategy Workshop toolkit

B: Design



- Tools**
- Facilitation Toolkit
 - Business Model Toolkit
 - PAO Strategy Workshop toolkit

C: Implementation Planning



- Tools**
- Facilitation Toolkit
 - Business Model Toolkit
 - PAO Strategy Workshop toolkit
 - Toolkit guide

D: Monitoring and Evaluation



- Tools**
- Facilitation Toolkit
 - Plan, Do, Review Toolkit
 - Project Toolkit